



**WHY WE CHARGE WHAT WE DO**

**Insurances**

Many venues in our region require vendors to carry insurance. You wouldn't want to contract with a vendor only to find out later they aren't covered.

**Staffing**

Our staff (**PhotoBoothers**) are engaging, professional and most importantly great with people. They have also been with us for years

**Experience**

After 10 years working in the industry we are very familiar with load-in procedures at venues, arrival times, traffic conditions, and of utmost importance - troubleshooting.

Lets be honest, every once in awhile there might be an issue and it's experience that goes into making sure any issues that do arrive are handled in a timely matter.

If we stress.....YOU stress and you don't want any unnecessary stress on the day of your big event.

**Success -**

Success is definitely a factor in pricing. As a vendor that is regularly booked 8-12 months before an event, you want to be sure that we are still in business come the event date.

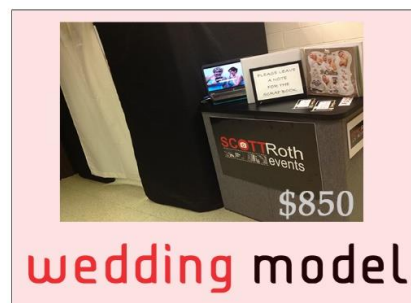
**Supply & Demand**

We price what we do because our volume of referrals and inquires allow us to.

While you can definitely find discounted rates through Living Social, Groupon, Amazon Local among others for up to 50% off a company's rate.....the reason those companies are listed is to get people in their doors. Either they are NEW or they just aren't as professional as the ads make them appear.



**open model**



**wedding model**



**arcade model**



**the photoboothers**  
4 POSES / PROPS / FRAMES / SCRAPBOOKING  
UNLIMITED PRINTS / SHARING STATIONS

## what's included

items can be taken out to fit your budget but will affect the overall experience of your guests

## backgrounds

choose from white, black, red, blue, damask, silver, gold, sparkly

## photoboothers

our staff are engaging and do all the scrapbooking

## props

its just not the same without a bin full of big glasses, wigs, sings, and moustaches



## frames

we includes 75 sleeve which you can upgrade to Acrylic, Magnet, Folder, Movie Slide or Champaign Cardboard (pictured)

## scrapbooking

we go based on your color theme. guests write notes and we add them to their pics along with decorations and stickets that fit your event. The party host./ bride and groom also get an awesome front page



## online gallery

download ALL the photos from our galery at:  
OR at our facebook page

## media station

instant uploads to Facebook, Twitter, Email, Text Messages, Instagram and more



## video messaging

## layouts



choose from 2x6 or 4x6



## the following is the photobooths doing

which means ALL COMPANIES can offer these with their photo booths and there fore should NOT be reasons to hire one company over another.

print layouts (2x6, 4x6, single photo)

background options

props (of ANY kind)

frames (of ANY kind)

custom themed graphics on the prints

green screen options

video messaging

social sharing stations (the ability to have photos instantly emailed, text, facebook, twitter, etc)

online gallery

## why hire US?

### the following is the photoboothers doing (US)

which means ALL COMPANIES will be different from each other and SHOULD be reasons to hire one company over another.

#### hours

(we only do 4-5 hours on saturdays. we have enough volume of work and referrals so we do us a disadvantage by offering a 2 hr discounted rate on a saturday especially in the spring)

#### booth design & branding

(how a booth looks and fits into your overall theme or feel of the party should definately be a factor. some booths can even be branded with your company/event logo or graphic)

#### how many can fit?

(some do 2-3. some do 5-6. some do 10+)

#### camera / photo quality

(some booths use dslr, some use webcams the quality wont be noticeable at 2x6 size but will be when you want to print a photo 8x10 or even 4x6)

#### lighting

(some booths use direct flash and direct lighting, some use bounce flash and off-camera lighting. check out a companys past events to see photos and if you like their style and outcome)

#### printer / print quality

(some use inkjet which has to dry and can smear onto your fingers. some use dyesub which has a protective coating)

#### insurance

(this is a big one as many venues require it but not every company provides it)

#### experience / reputation

(this is crucial and part of the reason it is sometimes most comforting to just hire a company that is "preferred" by a venue)

#### HOWEVER

these companies usually paid to be listed depending on the venue do your own research, ask friends, check out theknot, and weddingwire)

#### photoboothers

(while every company can provide staff, an individual staffs personality goes a long way to making the photobooth FUN for all)